Hello testing testing 1 2 3 thank you Hopefully we can figure out you Becca and why you cuz yeah it's weird I was going to say thanks everybody for showing up on this Wednesday evening we have a lot to discuss and I'll try to make this not short and sweet but as informative as I can in a short period of time I would like to first and foremost introduce Beverly we know each other a long time and oddly enough I I trained Beverly we known each other and Telluride and I I want to ask her so it's not odd I would like to ask you how did you find out about what we're doing first and foremost and and then I'd love to hear about your your background I know it but I did I looked at LinkedIn and then after you do that I just kind of like to share with the board and back out what I feel is how you're going to add to this what I feel like and then you can also interject as well so if I can you hear me okay okay so I guess your first question how did I hear about faultless I think it was on Facebook but something you had on there and at that point we were living in Arizona and when we decided to come back to Colorado I thought this is something I would like to get involved in and I touch base with you my background is I'm a licensed clinical social worker and I was trained in family in Chicago at the University of Loyola and then upon graduate I'm going to give you a brief history so no I want to Nutri high school they have a therapeutic day school and I was there for six six seven years into that we had called as a family meeting sorry that's okay to move to Telluride so this was in like 1989 we came to Tire ride with our family for a year we started a restaurant over in Moab Utah the second year so we stayed and then we went back to Chicago came back to Colorado year later and I started private practice and got involved with the resource center which I was one of their first trainees and domestic violence and then I started in to be honest with you it wasn't something that in my training in grad school that I had so it was a whole new training for me so I've got involved and did groups did we had sexual assault domestic violence had private clients that came out of the situation and then when we moved to Scottsdale I flew back and forth for 3 years and realized I couldn't do that so I got more involved in certain things down in Scottsdale but then I began to just give I've written a workshop on what nobody wants to hear domestic violence so it's something that I've given talks in certain places on though in the past few years I haven't really done so much of that I've given another workshops on intergenerational families and I did not I had my license in Arizona but I chose not to see clients there so that's my background really I dealt with anxiety and depression I've dealt with critical incident stress management I'm a trained mediator I did that in Arizona court system so and I worked with at New Trier I worked with behavioral Disturbed adolescence that's what I did in their their therapeutic day school so when Nicole and I met I do have a background though not too sure where I can fit in but that's what drew me and that's my background yeah so I just want to discuss what his mind is programs is and I'll discuss some of the programs that we are coming up with especially the one that we want to get into the high school and developing that program and so I see Beverly really helping us with this Awesome okay we need to do we need to properly Vote or I guess if we if he's moved and I'm seconded we have a majority yeah right now are we ready to yeah I'm super excited to have you Beverly thank you so I would like to see if I can share my screen because we're going to do last meeting the evaluation of the sound disco attendance and all that jazz and talk about it nope come on let's see here I go back to that no video clipboard downloads why can't I not get to all my stuff that I had in do you need me before the email to you that you sent everyone okay so I'm just going to go back to my exam here and again I don't know why it will not let me pull this up Final Advanced apps nope okay does it anybody know

how to cuz I pulled up everything on my screen like somewhere you know like pull them all up so I have them and now they're gone for me anybody cooler nope yeah it was right I want to okay let me see if I can pull this up can you see that no no so I am just going to go over it on my phone ridiculous deal okay it's super frustrating are these documents you've already shared with us in a recent email that we go they're not that was giving out at the silent disco afterwards and that was something that we really thought was going to be you know powerful for us to get information is what we had but I want to share those responses with you I'm so frustrated right now because I had this but I swear I always think I'm organized and I'm not okay volunteer responses from the volunteers and there's volunteers from the silent disco if you want them I haven't pulled up all right so we asked if they did Anonymous by the way the Ages were 44% 16 to 18 years old and then he had a 13 to 15 33% and the silent disco Bev was ages 14 to 18 years old and it was free for them we asked her ethnicity 88.9% were white and then they just did a fill another how did they identify the identified as female most importantly did you learn anything at our event 100% Okay so 7100 in sponsorships so we almost cleared everything so by the way the let's see raffle ticket sales or 4500 so we cleared I mean I'm just letting you know we made we did well was on Friday night our fundraiser was it successful with the storm it really did it changed attendance there were people from Telluride that came that said that they would help us out tremendously next year with getting more people there for that Friday night and I do believe it is brought up Tommy watkinson if anybody knows Tommy he has worked for the county Telluride he's you know basically the man if you know where the party is knows what's going on so I'm hope I'm hopeful that next year we can bring more people not just from Telluride by the way but from all over this you know Western Slope region the negatives on this was the buses that were in kind donation to us from West transportation we had three girls that were going to get on the bus but they drove so they they had you know they could drive and I feel that it was a great idea I just don't know that kids want to get on a bus buses are not you know what I mean like I don't know how to make that like cooler or more enticing I don't know and that's where you know they'll offer it to us again I know they will they love they came to the event cuz we give away we gave away you know VIP you know drink tickets and entry and glue sticks and they had a blast they would love to help us out I think we just need to brainstorm on how we want them to help out because they are really behind our mission and that was a follow-up call after I had to tell them that we didn't need their help that couple hours before any questions about the song Disco anybody want to share because Becca and Jeremy were there anything you'd like to share about about this event are we are we trying to brainstorm and Improvement ideas or changes right now or just this month I think that what I might do is create a Google doc for us and I'll share that with everybody you know what I mean that way also want to let you know that pure kindness would like to would like to pair up with us or that day routines into the night with Joey bows we've been meeting on having coffee Jeremy and I think it'd be really cool maybe have a band during the day out on the stage and then turn into the silent disco at night like we do more stuff and we can figure out what is the mission with pure kindness you know cuz they talk about being kind and what all we want to do with that but I really believe the meeting bringing us together we'll get more kids there as well what do you think it doesn't have to be tied into the youth appreciation they can be I love that it is but it being late in the summer it I don't know if that's the biggest challenge with getting kids aware of it and because kids are so scattered still and perhaps an earlier summer right after school gets out might be when we have

them kind of a captive audience in the schools or some other way to get get improve the awareness of the event or I don't know if it's the awareness of the event or just they chose not to come was this the first year you had the event per second the second so having run a lot of events they kind of start to snowball themselves you kind of fixed little things and but if it's overall it sounds like it was successful so you just mind we just kept building on things you don't want to change too much Means that have an idea anyway I'm just throwing stuff out there cuz there's there's I'll share the discussions that I have with Joey as well with you all in a Google doc does that sound good. I've already created a Google doc I've already created the Google Doc and it's already been in here I have everything on hi can you guys hear me now okay hold on hold on one moment so that was a big I think it was awesome you know I I don't know how much Montrose some people love me because of that but a I'm already degraded Google doc and emailed more thank you thanks Becca so the Google doc has already created and sent thank you all right I think I had already responded given Jeremy and Mandy the responses from the Montrose School District in regards to the prevention education they they are doing moving forward in 2024-2025 not with the prevention education prevent 360 they're doing a different prevention education but they are going to be starting it in kindergarten all the way through high school it's if you need any information on that let me know it's it's a honestly I feel like if I hadn't sat down with them and started this conversation there wouldn't be anything that would be put into place so I don't I don't care it's approved that the state level what they've chosen I looked at it it looks great it talks about for little people everything from you know keeping secrets to you know red flags to even sexual molestation within the family inappropriate touching they're going to be going all on over all that but they have a system that they are going to put in place so I will follow up with them of course and and make sure that that does happen not me I should say it I can't make it happen but you know what I mean I need to follow up any questions on that no so responses from the grant sent in we had \$5,000 from Western Colorado Community Foundation 10,000 from JF Johnson Family Foundation had to Telluride that check just got deposited today and then that's from the last meeting okay Shopify has not been set up yet we are still I've asked Rachel and Ayla who Rachel does all of our socials she is 15 Beverly she does all of our socials now I periodically you'll see me grow some stuff in there she does not do Tick Tock and that is something that we need to talk about with her but the Ayla and Rachel talk they were they're really interested in setting up the Shopify account and learning how to do it I think of the skills that I think are really important for our youth as well that they're not just learning about sexual assault and you know everything that we talked about but they're learning skills that they can take to a job High School any questions with that what's the purpose of Shopify so Shopify account would have the hats that one of our survivors made with the Medusa on it that we could sell that we can make some other Revenue we need we you know our goals to have passive income as much as we can which is we have one person that pays \$25 a month right now we'd love to have more of those but this is just another way and let me also share that when I first started faultless I had this vision of survivors being able to take poster art on our website into the Shopify account anonymously and they would make if people wanted to buy something from them they would make 70% of it and we would take 30%. so it's it's a it's a way to empower them it's a way this is kind of something Seen that it's like down the road maybe but always have your hands cuz maybe somebody will come on board that can take that over for you like it so we talked about the local and Regional events going over to impact and Outlook I think you

all should have gotten this is all packet right so this is something that goes out to all it's going out past people I'm going to do so what I'm doing is I'm sending it to them I tell them thank you very much you know this is how you have supported faultless this is what you have done for faultless in 2023 and this is what you're and this is what we're playing on doing in 2024 and then I asked for more donations of course you know I have my ask but inside if you haven't if you have any questions will be able to look at it all I think it was evenly well done I was really impressed thank you and I yeah I think that's going to be a nice tool for reaching out to drum up some more donations and we are at year end so it's really an excellent time to be hitting that thank you plus saying hey you know consider this year awesome I feel like the visuals are really important we do still you know what I mean and it's just we do we do things a little differently and that's okay right I mean it's just different we're in a different day and age let's see I did add this part last night about last night so I did add they're going to be like 10 Hearts here five parts here and it's just winded lower donations and then I don't know if this was at all on there but this one it has all of the sponsors and the invite okay all right I'm just showing off like anyway so let's see what is next you discussed Rick District training and needs from us so this correct District training started because Jeremy asked Ben and Becca and Ben was on the board and he came got off and Becca has taken this over and it's basically from what I what I know because I haven't been there is they Becca is going in into talking about situations that happened in the wreck and how to address them meaning the harassment that happens my daughter's had lots of harassment Becca has had a lot of harassment Jeremy I don't know if you want to interject here because you were there and I think my most important question is what you need from us and I'll share what we have put together so far that we are going to finish hopefully you will approve you will approve or disapprove up for it are you talking about the community work center the Montrose Recreation District staff as we had a quarter we had an incident in Aquatics and we wanted to further educate that staff and Empower that staff to handle situations to be very young there's a lot of teenagers in that staff and it's a vulnerable environment as well and so it started there and it got such a great response in their training went so well that we we asked Becca to develop a training for the full-time staff about 25 a full-time staff members you know professional staff members that were in the next training and Becca did a wonderful job doing a higher level training and getting just leading the discussion that promoted awareness and proper proper behaviors I'll let be I'm proud that the wreck District was able to host this I'm also happy that it landed well and that it hopefully can be a kind of a jumping off point as something that that was can can do and proliferate this awareness to other organizations and can I talk yet so happy I I like the idea of this program cuz it actually opens like the discussion and it feels like more like a middle ground like my favorite part of the difference between the Aquatic versus the full staff is the Aquatic yes was very younger very more vulnerable and you didn't have to like total line of like okay like let's not give out schedules to strangers who ask but the full staff it was more or less like hearing that you know there are you know quote unquote like bouncers at the rec center he will get rid of problematic people at the same time as how the rec center wants to be inclusive and like walking that fine line versus of like not policing but being aware but also like understanding that when you're at the rec or any any establishment really like there is that vulnerability of like like apprehension almost it's not like you're afraid but it's like you are on guard and like being able to educate a room full of people like letting all staff feedback in and like kind of create like their own comfortable what they want to move forward

with was very powerful I feel like because as much as you're an amazing boss Jeremy I think it's also always important to have listening ear and you did fantastic I was like it's not just here that women like watch out for one another it's everywhere and you handle that with such Grace cuz I did not I did not stop to be like oh this might not be the place to say that but you handle it with such Grace to where I feel like you made your own Staff feel safe coming forward which is very powerful to create that space so as much as you like I went well like you should give yourself credit for making it go well because you contributed to that space if that makes sense I don't know being that person whether it's intentional or not like you're in staff working with your male staff how like you have created and fostered a very safe system amongst your staff which is very something that you should be very proud of because the women had no problem with him giggling and laughing at my, well we look out for everyone whenever we go out together like it's just me or it's like with friends and they felt safe to do so which means if you can create that safety and your staff you're going to have a super safe Rec Center like you're going to have an area where people feel safe coming forward I know we discussed posters in the bathroom I know we discussed like moving forward how to maybe have a text line of where people could text us something happens so that you guys can be aware of it but also not feel I'm going to share I'm going to share Beckham if they don't want to talk to someone cuz sometimes In the Heat of the Moment you might not want to go walk up to the front desk and say something but afterwards you might want to be able to text somebody like okay so I came in today and this happened I didn't like this like and I think that would also help with the parking lot incidences that Jeremy brought up in the discussion as well over like you know just kind of driving in everyone being aware of their surroundings kind of at the airport does is like be aware but and they don't police they just say be aware so I feel like that was a good discussion to have with you and your staff so thank you for having me it's Might be a different audience but other gems there's so much opportunity here to educate and that's one of try this in this is basically Becca did a lot of this as far as Community with the ideas for it and I think what's and I'll share it with you as well through my camera but it's it's basically really clean and it has at the top what is harassment what is being a good bystander what is sexual assault and it says if you or someone you know has been sexually assault in her ass scan QR code below to get resources to get yourself or your friend help this QR code goes right to our new Resource page if you go to our website we now have a resource page we now have all the numbers to most importantly are 24-hour hotline with our Montrose tomorrow hospitals start team that can answer any questions right here it also has free local 24-hour hotlines so if people don't want to scan it they have the number on there and then what is at the bottom you'll see these little Tick Tock emblems and we have both circles and by the way I did our teams are you Council has helped clean this up for me and give me more ideas we're moving all of these up to the top and basically we are going to come up with Tick Tock one minute videos they're going to go on each of those it's going to get a QR code and it's going to go right to the tick tock videos that explains what is harassment what is sexual assault what is being a good bystander we're asking the start team to do what is sexual assault they'll be in there they'll be in Montrose Memorial Hospital in their room explaining what sexual assault is Becca and I are going to do these two and we're going to bring some oddly enough some humor to it so these would be in your stalls Jeremy right you basically they'd be in the Stalls at Gold's Gym at the rec district having young kids scan The Tick Tock right and go oh well I didn't know that it's harassment I didn't know you know most importantly

what is being a goodbye standard this is how teens youth taken information really loud no okay I feel like I'm getting in a room pardon yeah say it again awesome yeah it's going to be yeah so in at the bottom we're going to have we're going to have a QR code to looking for a free looking for free workplace training for your boss and colleagues so they can go scan this code and they can go find free training on sexual assault and harassment so the reason why we're doing that is my daughter Jordan was harassed by her boss and I feel like he needs some workplace training and I feel like a lot of people do so I don't think there's anything wrong what do you guys think about that what do you think about offering this is going to go to 100 businesses in Montrose County this isn't just for the rec district this isn't just for Gold's Gym this is going to businesses small businesses are targets our youth want to go and give this as well as stickers that will have our resources or if you are assaulted and then by the way this says power is having a woman Stand By Your Side evil is forcing her we have this updated it says a little bit different it's going to have for me right now I believe with the talent we did for the stickers like you are believed to be faultless with yes yes banana should I do some late night Shenanigans with my neighbors and have young boys and we're going to change this this woman into like a male Greek you know God I think is what we're going to do because the boys really didn't care for this and that doesn't make sense right you want to have Doesn't want it if they're harassed or they're bully or whatever they're not going to want it there so but because you have other places in your community you can get this in and you know you can say but we're doing it here and there and you get the business kind of coming together then I would imagine you know so that's I guess my only thought on it is I said you're not going to get it everywhere and don't pull your hair out over that one thank you yeah it's true we're going to kind of a goal like a thermometer and try to hit 100 really 100 is not that many you know and even just coming in with it to the front desk asking for the manager and then you know you drop off the stickers or you drop off the ones you dropping off the one sheet and the stickers I think the power with the use doing this the youth council is also something I see very powerful for them as well as sometimes people listen whenever there's young girls and a boy and a young teenage boy that might listen up right so and this is going to take all year help that will either feel like writing you know writing the letter or a letter that you are delivering to the managers of these other businesses as a you know of an organization and and a man I don't know maybe that would be and I don't mean because I'm a man that has more power it is because I'm coming from here I thought you were yeah I got here what you're saying it is powerful yes thank you thank you this is a great thing to have you on our side and for you to speak on our behalf you know completely would you like to to join us Leave that with our possibly our new logo Medusa and these Tick Tock awareness videos that we are going to make that I see the bug slowly coming into reality possibly and and that would be basically you know you have something that catches the eye of adult send mostly youth that catches their eye and they see these Tick Tock emblems and they scan it and guess what they're doing they're like oh you know I I did not know that that's being a good bystander I didn't know that was harassment I didn't know that was sexual assault so QR code to our Resource page right for if anybody needs help so I I I'm starting to see what it will look like of course get excited about this stuff because it's sitting in my driveway and it needs to be placed strategically throughout the school year and in the summer when you say place you mean just parked somewhere so people don't see me slightly concerned with anybody you know vandalize a parked car with potentially messages that might disturb some people I don't know I'm just I

would be a little bit concerned about that yeah I haven't even thought about that I mean it wouldn't you have to scan it you have to scan the you know what I mean scan the QR code to know but I don't know what what I guess my guestion is what what would we put on it I mean I believe in I guess it's sitting stationary somewhere seems so keep it moving I mean I pick it up somewhere else too but you know on Sexual Assault Awareness Month that would be something that and then I'll follow this up with you know the prevention at the education we want to put in the high school as well where we park it at the high school for Sam want and stuff like that where it's safer there let's hope you never know and that's a good question to ask about it when they do the rap if you know how easy is it to get off the you know if someone does do something to it you know what how much does it cost that's a good guestion so the team Council page Pages sharp she is still working on the law part and Joey Bose has helped me with contacts for her to continue this with another group that is out of my Grand Junction and I need to follow up with her but she did get their contact when we went to the spark Meetup in Grand Junction there was it was anyway I'm just letting you know that there's still we have the intern that's working on that and then Rachel Ayla and Ari I think I mentioned to you that they have been helping with social media and other things behind the scenes on a regular basis Andrew is kind of comes in and out of our group text like he did last night he was like if you use Al you know you can't copyrighted I'm like thank you thank you thank you Andrew it's okay we're still going to if we can you know use this image we're going to use it and then whenever we can copyright it we'll copy right so so that I'm just letting you know what's going on with her youth Council will have another meet up with them and December they're going to help us help us with the tick tock videos so healing bundles of Arts you're a Advocacy Center will be up With especially if we are going to have some journals with pencils and stuff like that for them to take with how do you all feel about that I think it's going to be awesome I mean I think it's just an empowering yeah I'm wondering if anyway I guess I'm not too sure on the in the system what's the follow up what do you mean that's fine will you have somebody's commands been assaulted sexually assaulted or whatever the situation is so it had them leave I mean the state they're in is like you give him a journal but it's like what so after like a week seven days does somebody be follow up from the hospital somewhere with them yes they do yes but that follows in that kind of falls into our next what we're wanting to do Jennifer Ackerman I came to her with a curriculum for seniors that covers their rights what is assault what is grooming what is healthy relationships I asked her if this is something that the 13 would be interested because they are fingerprinted and in the system and they know what they they know they can quickly answer questions that I can't answer or Becca does that make sense so this is something I can ask if they would be interested in training not training educating our seniors as they go off to college at Montrose Memorial Hospital I mean at high school we also have our other high school here Vista this is something we could take to other other high schools by the way and it's just for seniors that's where I was going to start with this because Montrose for tip Towing we're still like oh we're going to talk about violence on campuses you know what I mean like I mean we are that's what we want it we want to get them prepared for college and not wait till college and by the way a lot of this already happens we know even younger but can we get into the school system and start having this class they can opt in opt out like I said the at Jennifer said that she would be she now has eight sexual assault nurse examiners she believes that she and her team can definitely do this through the month of Sam which is April and so I want to let you know this is a education

program that they feel like would make a huge it'd be great it'd be great for our teens to know the rights to know what to do to talk about healthy relationships and here we are full circle back to Beverly how she can help us on this education because of what she's done and help us develop this program any questions on this relationship that I built or what were the program what do you think you think it's a good idea so would this win the school adopts the education program that is going to not going to happen until next school year would that then be would would the need disappear or would I don't mean to get drunk question because this is first and foremost and then second it's me reaching out to Jessica the superintendent program Curriculum all built out it's all you know what I mean we're very organized this is we're going to have before we ask them multiple choices questions you know the teenagers all you know do they know the rights do they know what to do in the moment do they know what sexual assault is do they know what I mean and then you have a post at the end of the month so I just want to have our ducks in a row for me when I reach out to the principal and say hey this is something that we want to address to seniors do you feel like this is something you'd allow us to come in on sexual assurance if they say no it duplicates what we're already you know what I mean okay I just just want to know that this is something that we want to do and we would like to know if you're interested in this and how much time would you allow us to have because I would prefer this being taught by these professionals to these teams then the PE teacher I guess I would like to sit down with you at some point because one of the most important things I always do with clients was the points of the techniques of verbal abuse and I don't know what that's in your program or if they teach that or not become abusive an end you coming with Jennifer Ackerman this art is that she would be teaching healthy relationships but that is a huge thing is really important so yes that's why you're not you're here for a minute so I will I am going to be reaching back out to Jennifer and see if we can meet my guess is going to be the new year would be my guess stuff and try to set something up with Jennifer she's a busy woman so I'm hopeful that we can do something in January so maybe I'll be asking you for your schedule and then we can go have coffee with her and go over this and get your input and your expertise sound good right for everybody I think it's important point to to maybe read I don't know how many of you have experience cuz I'm sorry I don't know you but reading up on what verbal abuse is because it happens me everybody looks at it for domestic violence but it's in personal relationships and friendships at work so I think that in some of them are seeming so benign but they're not and I think it turns on the that's what that is when you can label what that technique is and then you can address that with people do you have a good resource for us to learn what you're talking about well I have an old book written by one of the first people that wrote down 15 techniques that people use and I would always tell clients listen learn what they are because an abuser will probably use two or three of them that's their techniques that they use so but and then they can stop because when people are doing this just educate you quickly they're not concerned about content they're only concerned about technique so they're going to use one of these techniques to put the person down and then the victim is always like trying to discuss content and as I said the perpetrator just goes to technique to put them down so it's a and once you learn it but there's newer books I'm sorry I'm not quite up on them but to me it was always it didn't matter they all basically say the same thing and so is Patricia Evans and she wrote one a couple books but the verbally abusive relationship and I mean what I could do too is scan the chapter 8 so you could just look at what the techniques are and get that to you okay

yeah yeah great so the other program is Down a little bit maybe about that ok Google Around that that I can find I will look for the date cuz I probably have that right now already like this or put the headphones Christmas hear me bring her up and having coffee with her at least two times a month right now and we are we are collaborating a lot and that is really important because she is over by the high school has kids going in and out of there and we kind of we're not doing exactly the same thing by the way but I think together we can do more and she feels the same way so just letting you know I'm collaborating with with Joey she's a wonderful person and she has helped she sits on the board for Rocky Mountain Health foundation and she approved the \$5,000 that they gave last year she knows what I'm doing the more I talk to her the more funding will probably get as well because she sits on a lot of sits on a few big foundations so on the more I updater the more you know what I mean we can move the needle so they reach out to the new and pass contributors we had to talk to you about the canva paying Nicole gas so Nicole guest is she just got \$500 this week she will be getting out 10 Grands this for the next 12 months I am the private family foundations I will continue to do myself I didn't even have to Johnson Family Foundation that we just at the 10,000 those are my relationships I'm not saying I won't have a relationships with these foundations as well and producing myself that she will be submitting these grants to but I am not good at writing grants she writes for Haven house she does million dollar grant writing and she is only wanted \$25 an hour which I really didn't want to I wanted to give her more but I just decided we'd start there and see if she can execute and anybody have any issues with this me paying a grant writer no you need it you need that person I do I've been doing it by myself and we've made it this far on the little and it took all of us to do it but you know if we're going to have programs it's time it's and she the more programs we have and she pushes me by the way you'll like her she pushes me ask me more questions about LG gtg community and how I need to be diverse and and so she pushes me and I'm finally listening so so France that she's applying for is mcfl tomorrow Rocky Mountain Health foundation in Colorado Health foundation and they'll be others as they come along for sure so in so increasing my salary to \$40,000 and 2024 I see that being \$35,000 to start up to 35 starting in the new year and after 6 months going to 40 the way to financials look and then we Becca has asked for a stiffen for health gym membership at the rec district she has been on her anyway that doesn't matter whatever so those are the things that we how do you guys feel about increasing my salary to 35 and then right now I've been at 34th experience of having written grants if you're not paid and you don't show that then you don't have as good you're not presenting your phone your group as as viable so I think that's important as long as the finances going to show that but it doesn't seem that much but definitely in grant writing that's important yeah and I feel like hiring Nicole quests to help out with this is going to help us More money comes in because right now I think we just went over see if I just put in \$11,000 for the financials are total total revenue so right now we are at 48,000 so that gives you any idea because I deposit we did a lot this year with a little but March 15th it'll be 3 years that saltless has been happening and so that helps out with getting bigger foundations to fund us and so love you know more of anymore of your input Beverly to help out with that part of this any questions because that's you know we need to run it but also have to put food on our tables as far as us so it takes up a lot of my time and you know what my other job is and I'm trying to I'm trying to balance this right as much as I can so let's see what else next board meeting how to execution of the stickers and one cheats yeah School District in regards to the 13 convention education

Photographer sessions we're just going to make sure they're offered that at when they're discharged that they have that sheet you know what I mean it says we're offering this then and then Grant responses and then financials we will make sure that that happens those action items really are for me is getting the tick tocks done getting Jeremy the right District the one sheets and the stickers I'm hoping that by January 1st that we will have that to you Jeremy any questions that's a lot Mandy I want to make sure I say thank you for all your help the raffle tickets wouldn't have sold wouldn't have been what they were the success of that because of what you brought to the table for the Cornerstone your relationship with Cornerstone and Cosmo and all all the Telluride stuff is such a good I don't believe he would have had that without without you so thank you so much and that's one question cuz I wasn't at the event so when raffle so were people buying raffle tickets for a particular raffle item or were they just all going into one pot a way of kind of there's I was just looking at this earlier today there's a way of there's silent auctions and then there's raffle and then there's something in the middle which is like Say Hey I want to I want to buy raffle ticket for that golf for that particular thing so that person's name who's drawn was actually getting kind of what they were hoping to get and somebody else can be saying I want a raffle ticket for that restaurant in Montrose kind of thing so just make those ones maybe possibly is that what you're thinking okay for next year yeah absolutely so that's definitely something we need to dial in for next year there's quite a few things because I think us creating that that Google doc which I think it's already done that we're sharing putting that on there any concerns that'd be great and we can make sure that it happens this year Jeremy thank you it's your help at the Disco was above and beyond hey man when that downpour happened like Dennis said he was like Jeremy was you know he was there so there's and all the other things and bringing on another program that we didn't even know that we could do so I just want to say thank you for that and back of course love you girl this is I know this has been even there with me from the beginning thank you you know you always have me you know it's fine thank you all and I'm excited for Beverly this is therapy thank you I'm looking forward to it Thanksgiving Happy Thanksgiving bye bye